

MEDIA RELEASE**MHC Digital Group and FalconX Partner to Provide Digital Asset Derivatives to Australian Institutions**

28 April 2025, Sydney, AUSTRALIA — MHC Digital Group ("MHC"), part of the Australian Financial Services-licensed group of companies founded by venture capitalist Mark Carnegie, today announced a strategic partnership with FalconX, the leading institutional digital asset prime broker, to provide digital asset derivatives to the Australian wholesale market.

This partnership will introduce a comprehensive suite of digital asset derivatives, options, and structured products on MHC's trading platform, MHC Markets, which launched in Q4 2024.

"Partnering with MHC, with its deep understanding of Australian investors and proven track record in digital assets, is a significant milestone in FalconX's expansion across APAC," said Matt Long General Manager, APAC and Middle East at FalconX. "MHC's market expertise and innovative approach, combined with our derivatives capabilities, will allow MHC to provide Australian wholesale investors with an unparalleled suite of digital asset products within Australia's sophisticated capital markets."

With at least one-in-four Australians having invested in crypto¹, the partnership enables MHC to serve the growing wholesale interest in the sector and to create a premium investment banking service for digital assets.

"Our combined expertise creates a powerful offering for Australian wholesale investors who have a proven history of utilising derivatives in traditional asset classes, said Edward Carroll, Head of MHC Markets. "We see FalconX as a global leader in digital asset derivatives and this partnership brings MHC closer to realizing our vision of creating a premium, trustworthy capital markets service for digital assets."

The partnership combines FalconX's global leadership in derivatives with MHC's local knowledge, relationships, and breadth of offering, uniquely positioning them to bring digital asset derivatives to the Australian wholesale market.

Momentum Building in Australia

Australia is closely monitoring the U.S.'s stance on pro-crypto policies. As Australia approaches its Federal Elections this year, both major parties have committed to prioritising legislation that protects crypto consumers and investors while promoting business growth.

Institutional exposure to digital assets is gaining momentum in Australia, as evidenced by AMP Capital's recent announcement of its Bitcoin futures investment in late 2024.

Australia is one of the largest and fastest-growing retirement savings markets globally, with a pool in excess of AUD 5 trillion in superannuation and wealth management. Industry experts anticipate substantial upside for the continued adoption of digital assets within these portfolios, with fund managers likely to use digital asset derivatives to gain exposure and hedge risks.

About FalconX

FalconX is a leading digital asset prime brokerage for the world's top institutions. It provides comprehensive access to global digital asset liquidity and a full range of trading services. Its 24/7 dedicated team for account, operational and trading needs enables investors to navigate markets around the clock.

The company is backed by investors including Accel, Adams Street Partners, Altimeter Capital, American Express Ventures, B Capital, GIC, Lightspeed Venture Partners, Sapphire Ventures, Thoma Bravo, Tiger Global Management and Wellington Management.

FalconX has offices in Silicon Valley, New York, London, Hong Kong, Bengaluru, Singapore, and Valletta. For more information visit falconx.io or follow FalconX on [X](#) and [LinkedIn](#).

About MHC Digital Group

MHC Digital Group is a leading digital assets platform designed to innovate and transform traditional financial markets. Leveraging the expertise and industry connections of Mark Carnegie, known for his successful track record in investment banking and asset management, the group has established a diversified digital asset offering that is uniquely positioned to meet the needs of today's investors. Learn more at <https://mhcdigitalgroup.com/>

¹<https://www.statista.com/topics/8519/cryptocurrency-in-australia/#topicOverview>

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